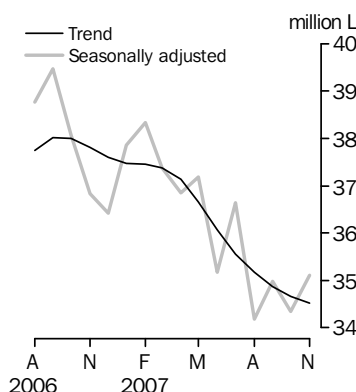


# SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) THURS 10 JAN 2008

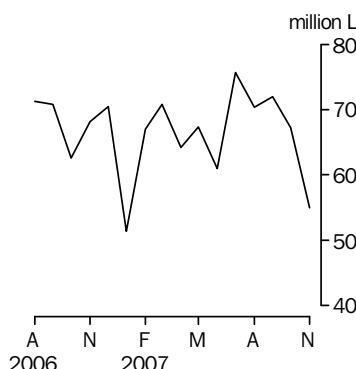
## Australian produced wine

Domestic sales



## Australian produced wine

Exports  
Original



## INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Damian Sparkes on Adelaide (08) 8237 7425.

## KEY FIGURES

	Nov 2007	Oct 2007 to Nov 2007	Nov 2006 to Nov 2007
	'000 L	% change	% change

### TREND ESTIMATES

#### Australian produced wine

Domestic wine sales	34 518	-0.4	-8.7
White table wine sales	17 074	—	-7.5
Red and rosé table wine sales	11 780	-1.9	-13.6

### SEASONALLY ADJUSTED

#### Australian produced wine

Domestic wine sales	35 111	2.3	-4.7
White table wine sales	17 150	1.0	-1.3
Red and rosé table wine sales	12 287	6.6	-11.5

— nil or rounded to zero (including null cells)

## KEY POINTS

### AUSTRALIAN WINE DOMESTIC SALES

#### DOMESTIC WINE SALES

- The trend estimate for domestic sales of Australian produced wine was 34.5 million litres in November 2007, a decrease of 0.4% from October 2007.
- The seasonally adjusted estimate for domestic sales of Australian produced wine was 35.1 million litres in November 2007, an increase of 2.3% on October 2007.

#### WHITE TABLE WINE

- The trend estimate for domestic sales of Australian produced white wine was steady in November 2007 and was 7.5% lower than the same time last year.
- The seasonally adjusted estimate for domestic sales of Australian produced white wine was 17.2 million litres in November 2007, an increase of 1.0% on October 2007.

#### RED/ROSÉ TABLE WINE

- The trend estimate for domestic sales of Australian produced red and rosé wine decreased by 1.9% in November 2007 and was 13.6% lower than the same time last year.
- The seasonally adjusted estimate for domestic sales of Australian produced red and rosé wine was 12.3 million litres in November 2007, an increase of 6.6% on October 2007.

### AUSTRALIAN WINE EXPORTS

- Exports of Australian produced wine decreased by 18.3% this month to 55.0 million litres. The value of the exported wine in November 2007 was \$227.5 million. Australia exported 792.5 million litres, with a total value of \$3.0 billion in the twelve months ending November 2007. This was an increase of 5.4% in volume and 9.0% in value over the corresponding period to November 2006.

## NOTES

### FORTHCOMING ISSUES

#### ISSUE

#### RELEASE DATE

December 2007	8 February 2008
January 2008	6 March 2008
February 2008	7 April 2008
March 2008	8 May 2008
April 2008	5 June 2008
May 2008	7 July 2008

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### DATA NOTES

There are no notes about the data.

### ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

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### ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
AWBC	Australian Wine and Brandy Corporation
f.o.b.	free on board
HS	Harmonized Commodity Description and Coding System (Harmonized System)
L	litre
L al	litres of alcohol

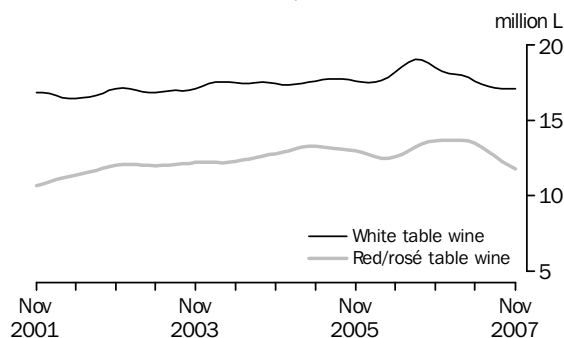
Brian Pink  
Australian Statistician

## DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

### TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for white table wine sales was steady compared with last month at 17.0 million litres. The trend estimate for red and rosé wine sales was 11.8 million litres, a decrease of 1.9% on October 2007 and the ninth consecutive monthly decrease.

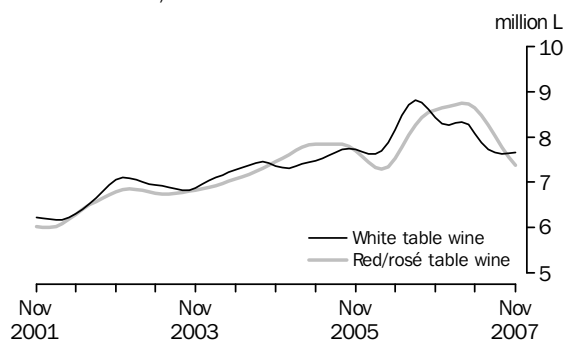
#### TOTAL WHITE AND RED/ROSÉ TABLE WINE: Trend



### TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres increased by 0.3% from last month, the second consecutive month of increase following six months of decrease. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres decreased 2.3% on October 2007, the eighth consecutive month of decrease.

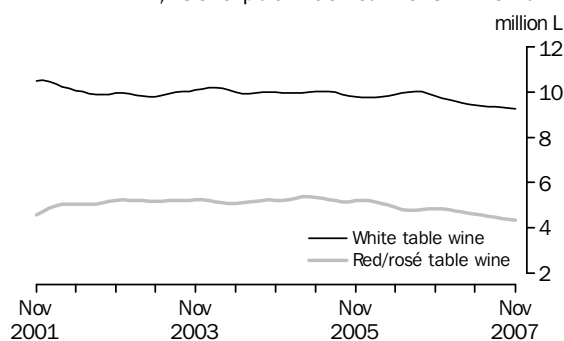
#### TABLE WINE, Glass container less than 2 litres: Trend



### TABLE WINE, SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs fell this month, showing a decrease of 0.3% from last month. The trend estimate for red and rosé wine sales in soft packs fell by 0.7% this month, the twelfth consecutive month of decrease.

#### TABLE WINE, Soft pack containers: Trend

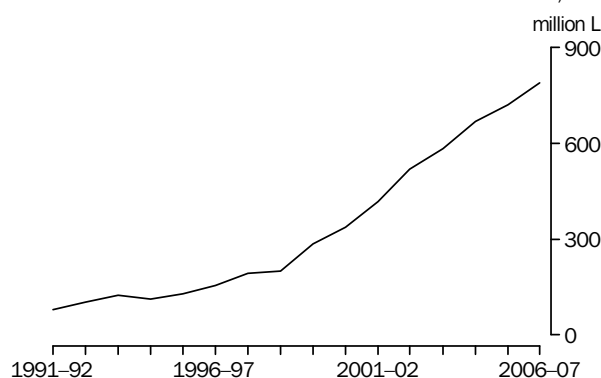


## EXPORTS OF AUSTRALIAN PRODUCED WINE

### ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE

The graph below shows that there continues to be strong growth in the quantity of exports of Australian produced wine. Apart from a fall in 1994-95, the 1990s saw a steady increase in Australian wine exported. The 1992-93 period saw Australia export more than 100 million litres for the first time. Six years later, in the 1998-99 period, wine exports exceeded 200 million litres for the first time. From this period wine exports grew rapidly, with more than 300 million litres of wine sold to overseas markets during 2000-01, reaching a total export volume of 787.0 million litres in 2006-07. The volume of Australian made wine exported in 2006-07 was 9.0% more than the volume in 2005-06. Further, this export volume for 2006-07 was more than double the volume in 2000-01 and ten times the amount exported in 1991-92.

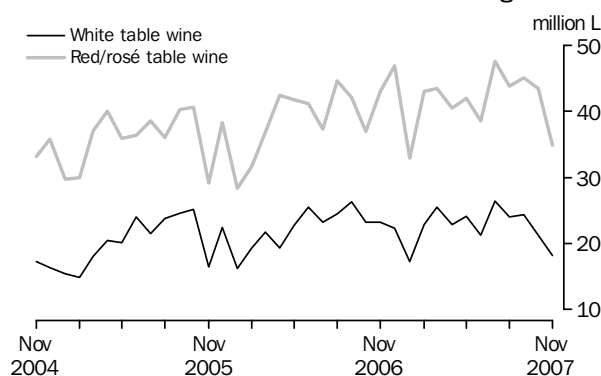
### EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



### EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

In original terms, 55.0 million litres of Australian produced wine were exported in November 2007, a decrease of 18.3% on October 2007 and a fall of 19.4% on November 2006. In November 2007, 18.2 million litres of Australian produced white table wine were exported, a decrease of 14.4% on last month and a decrease of 21.7% on November 2006. Australian producers exported 35.0 million litres of red and rosé table wine in November 2007, a decrease of 19.6% from last month and an 18.9% fall on November 2006.

### EXPORTS OF TABLE WINE BY TYPE: **Original**

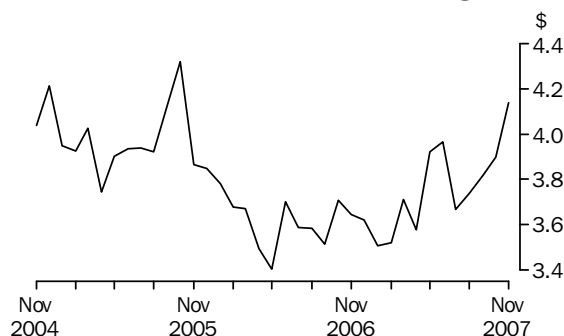


## EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

### UNIT VALUE OF WINE EXPORTS

In original terms, the value of the wine exported this month (55.0 million litres) was \$227.5m, a decrease of 13.2% in value from October 2007. The average value of Australian wine exported in November 2007 was \$4.14 per litre, up from \$3.90 per litre last month and up from \$3.64 per litre in November 2006.

#### UNIT VALUE OF WINE EXPORTS: **Original**



### DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

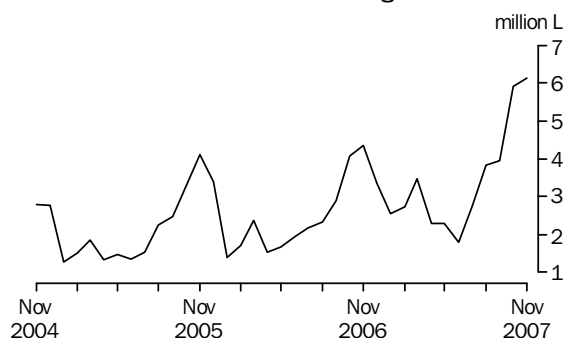
The value of wine exports reported in this publication is derived by the Australian Bureau of Statistics (ABS) from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 10 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates. This does not occur with the ABS method. For November, the value reported by the ABS was \$227.5m, while the AWBC value was \$206.6m. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

# IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

## WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 6.1 million litres of wine, valued at \$53.8 million were imported in November 2007, a rise of 3.6% in quantity and an increase of 3.0% in value on October 2007. The average value of wine imports cleared for home consumption in November 2007 was \$8.78 per litre, down from \$8.83 per litre in October 2007.

### WINE IMPORTS CLEARED: Original



## DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the September quarter 2007 shows that wine available for consumption in Australia decreased 6.4% on the same quarter in 2006. Domestic sales of Australian wine decreased 9.4%, and wine imports increased 42.6%. Total disposals of Australian produced wine increased by 0.8% on the same quarter in 2006 with exports increasing by 6.9%.

<i>Period</i>	<i>Domestic sales of Australian produced wine (A)</i>	<i>Wine imports cleared for home consumption (B)</i>	<i>Wine available for consumption (A + B)</i>	<i>Exports of Australian produced wine (C)</i>	<i>Total disposals of Australian produced wine (A + C)</i>
	'000 L	'000 L	'000 L	'000 L	'000 L
2004-05	430 131	22 139	452 270	669 720	1 099 851
2005-06	432 372	24 369	456 741	721 771	1 154 143
2006-07	449 166	34 275	483 441	786 972	1 236 138
Sep qtr 2006	120 826	r7 385	r128 211	204 064	324 890
Sep qtr 2007	109 460	r10 528	r119 988	r218 132	r327 592

r revised

## DOMESTIC SALES OF AUSTRALIAN WINE, By container type

	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE					
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)	Total table wine	Total other wine	Total wine
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
2004-05	89 477	118 803	209 348	91 146	63 032	155 491	364 836	65 293	430 131
2005-06	92 951	118 220	212 558	91 821	61 116	154 237	366 796	65 575	432 372
2006-07	100 609	116 198	218 786	102 927	57 278	162 910	381 695	67 472	449 166
2006									
November	9 927	11 199	21 315	9 758	5 696	15 735	37 050	8 138	45 188
December	10 085	10 168	20 651	8 596	4 237	13 020	33 671	8 096	41 767
2007									
January	5 976	6 850	13 036	5 070	2 679	7 943	20 979	3 446	24 425
February	7 829	9 938	17 845	6 746	4 001	10 879	28 724	3 954	32 678
March	8 510	9 976	18 566	8 337	4 352	12 802	31 368	5 344	36 711
April	7 556	9 317	16 985	7 612	4 453	12 211	29 196	5 157	34 353
May	7 813	10 943	18 909	9 204	5 416	14 929	33 838	5 217	39 055
June	6 651	7 721	14 475	8 932	4 564	13 834	28 308	4 314	32 623
July	7 100	9 724	16 920	10 163	5 873	16 132	33 052	5 048	38 100
August	7 105	9 237	16 433	9 278	5 210	14 519	30 952	4 817	35 770
September	7 431	9 876	17 466	7 715	4 612	12 373	29 839	5 751	35 590
October	8 825	9 353	18 268	7 887	4 608	12 515	30 783	7 806	38 589
November	10 674	9 962	20 893	9 318	4 769	14 318	35 211	8 457	43 668
SEASONALLY ADJUSTED									
2006									
November	7 386	9 832	17 380	8 409	5 264	13 885	31 265	5 571	36 836
December	7 860	10 071	18 138	7 940	4 712	12 821	30 959	5 463	36 422
2007									
January	8 675	8 956	17 854	9 311	4 716	14 282	32 136	5 723	37 859
February	8 678	9 986	18 752	8 722	4 969	13 850	32 602	5 730	38 332
March	8 367	9 340	17 785	8 856	4 562	13 549	31 334	6 048	37 382
April	8 062	9 663	17 843	8 603	4 538	13 239	31 082	5 773	36 855
May	8 134	9 731	18 016	8 447	4 728	13 552	31 568	5 612	37 180
June	8 054	8 580	16 739	8 323	4 580	13 249	29 988	5 183	35 171
July	7 536	9 694	17 374	8 914	4 685	13 703	31 077	5 564	36 641
August	7 497	9 168	16 784	8 049	4 291	12 371	29 155	5 022	34 177
September	7 528	9 779	17 479	7 439	4 418	11 905	29 384	5 592	34 976
October	7 725	9 148	16 983	7 143	4 359	11 524	28 507	5 831	34 338
November	7 882	9 065	17 150	7 668	4 445	12 287	29 437	5 674	35 111
TREND									
2006									
November	8 422	9 813	18 462	8 600	4 851	13 641	32 103	5 700	37 803
December	8 286	9 717	18 210	8 648	4 835	13 667	31 877	5 720	37 597
2007									
January	8 256	9 640	18 070	8 682	4 800	13 662	31 732	5 743	37 475
February	8 302	9 581	18 024	8 714	4 759	13 662	31 686	5 763	37 449
March	8 328	9 521	17 966	8 744	4 710	13 658	31 624	5 757	37 381
April	8 267	9 451	17 829	8 733	4 660	13 612	31 441	5 695	37 136
May	8 080	9 404	17 599	8 641	4 618	13 479	31 078	5 579	36 657
June	7 867	9 376	17 364	8 467	4 576	13 243	30 607	5 463	36 070
July	7 727	9 350	17 208	8 255	4 523	12 941	30 149	5 406	35 555
August	7 656	9 337	17 132	8 018	4 475	12 613	29 745	5 423	35 168
September	7 628	9 321	17 095	7 773	4 428	12 285	29 380	5 489	34 869
October	7 635	9 286	17 075	7 554	4 391	12 008	29 083	5 574	34 657
November	7 657	9 255	17 074	7 378	4 359	11 780	28 854	5 664	34 518

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

## DOMESTIC SALES OF AUSTRALIAN WINE: Percentage change from previous period

	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE					
	Glass less than 2 litres	Soft packs(a)	Total	Glass less than 2 litres	Soft packs(a)	Total	Total table wine	Total other wine	Total wine
Period	%	%	%	%	%	%	%	%	%
ORIGINAL									
2004–05	6.2	–1.8	0.7	10.0	0.4	5.7	2.8	4.7	3.1
2005–06	3.9	–0.5	1.5	0.7	–3.0	–0.8	0.5	0.4	0.5
2006–07	8.2	–1.7	2.9	12.1	–6.3	5.6	4.1	2.9	3.9
2006									
November	2.8	14.1	7.8	3.6	18.6	9.3	8.5	10.3	8.8
December	1.6	–9.2	–3.1	–11.9	–25.6	–17.3	–9.1	–0.5	–7.6
2007									
January	–40.7	–32.6	–36.9	–41.0	–36.8	–39.0	–37.7	–57.4	–41.5
February	31.0	45.1	36.9	33.1	49.3	37.0	36.9	14.7	33.8
March	8.7	0.4	4.0	23.6	8.8	17.7	9.2	35.2	12.3
April	–11.2	–6.6	–8.5	–8.7	2.3	–4.6	–6.9	–3.5	–6.4
May	3.4	17.5	11.3	20.9	21.6	22.3	15.9	1.2	13.7
June	–14.9	–29.4	–23.4	–3.0	–15.7	–7.3	–16.3	–17.3	–16.5
July	6.8	25.9	16.9	13.8	28.7	16.6	16.8	17.0	16.8
August	0.1	–5.0	–2.9	–8.7	–11.3	–10.0	–6.4	–4.6	–6.1
September	4.6	6.9	6.3	–16.8	–11.5	–14.8	–3.6	19.4	–0.5
October	18.8	–5.3	4.6	2.2	–0.1	1.1	3.2	35.7	8.4
November	21.0	6.5	14.4	18.1	3.5	14.4	14.4	8.3	13.2
SEASONALLY ADJUSTED									
2006									
November	–14.5	0.1	–7.8	–2.0	14.6	3.9	–3.0	–4.6	–3.2
December	6.4	2.4	4.4	–5.6	–10.5	–7.7	–1.0	–1.9	–1.1
2007									
January	10.4	–11.1	–1.6	17.3	0.1	11.4	3.8	4.8	3.9
February	—	11.5	5.0	–6.3	5.4	–3.0	1.5	0.1	1.2
March	–3.6	–6.5	–5.2	1.5	–8.2	–2.2	–3.9	5.5	–2.5
April	–3.6	3.5	0.3	–2.9	–0.5	–2.3	–0.8	–4.5	–1.4
May	0.9	0.7	1.0	–1.8	4.2	2.4	1.6	–2.8	0.9
June	–1.0	–11.8	–7.1	–1.5	–3.1	–2.2	–5.0	–7.6	–5.4
July	–6.4	13.0	3.8	7.1	2.3	3.4	3.6	7.4	4.2
August	–0.5	–5.4	–3.4	–9.7	–8.4	–9.7	–6.2	–9.7	–6.7
September	0.4	6.7	4.1	–7.6	3.0	–3.8	0.8	11.3	2.3
October	2.6	–6.5	–2.8	–4.0	–1.3	–3.2	–3.0	4.3	–1.8
November	2.0	–0.9	1.0	7.3	2.0	6.6	3.3	–2.7	2.3
TREND									
2006									
November	–2.1	–1.2	–1.6	0.8	0.1	0.6	–0.7	0.5	–0.5
December	–1.6	–1.0	–1.4	0.6	–0.3	0.2	–0.7	0.4	–0.5
2007									
January	–0.4	–0.8	–0.8	0.4	–0.7	—	–0.5	0.4	–0.3
February	0.6	–0.6	–0.3	0.4	–0.9	—	–0.1	0.4	–0.1
March	0.3	–0.6	–0.3	0.3	–1.0	—	–0.2	–0.1	–0.2
April	–0.7	–0.7	–0.8	–0.1	–1.1	–0.3	–0.6	–1.1	–0.7
May	–2.3	–0.5	–1.3	–1.1	–0.9	–1.0	–1.2	–2.1	–1.3
June	–2.6	–0.3	–1.3	–2.0	–0.9	–1.8	–1.5	–2.1	–1.6
July	–1.8	–0.3	–0.9	–2.5	–1.1	–2.3	–1.5	–1.0	–1.4
August	–0.9	–0.1	–0.4	–2.9	–1.1	–2.5	–1.3	0.3	–1.1
September	–0.4	–0.2	–0.2	–3.1	–1.0	–2.6	–1.2	1.2	–0.9
October	0.1	–0.4	–0.1	–2.8	–0.8	–2.3	–1.0	1.5	–0.6
November	0.3	–0.3	—	–2.3	–0.7	–1.9	–0.8	1.6	–0.4

— nil or rounded to zero (including null cells)

(a) Soft pack containers include all collapsible packs, plastic or otherwise.



## DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation (a)	Sparkling bulk fermentation (a)	Carbonated	Other wine products (b)	Vermouth	Brandy (c)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
<b>2004-05</b>	364 836	19 934	22 988	15 410	4 206	2 547	208	576
<b>2005-06</b>	366 796	18 510	23 128	16 659	4 248	2 833	197	535
<b>2006-07</b>	381 695	17 387	23 266	19 494	4 208	2 947	172	510
<b>2006</b>								
November	37 050	1 565	3 140	2 617	466	333	17	54
December	33 671	1 410	3 171	2 777	402	312	25	44
<b>2007</b>								
January	20 979	964	1 121	799	305	246	11	53
February	28 724	1 143	1 273	1 075	283	168	12	26
March	31 368	1 301	1 717	1 741	371	199	15	31
April	29 196	1 401	1 525	1 648	355	217	11	37
May	33 838	1 755	1 454	1 326	440	226	15	34
June	28 308	1 581	1 179	1 144	163	237	11	36
July	33 052	1 927	1 528	1 015	269	296	13	52
August	30 952	1 553	1 490	1 148	318	296	12	46
September	29 839	1 446	1 935	1 859	281	217	14	29
October	30 783	1 332	3 133	2 599	440	289	12	55
November	35 211	1 990	2 979	2 687	469	315	18	55

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) See paragraph 4 of the Explanatory Notes and Glossary.

## DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	<i>Sherry in glass less than 2 litres</i>	<i>Port in glass less than 2 litres</i>	<i>Other in glass less than 2 litres (a)</i>	<i>Soft packs</i>	<i>All other containers (b)</i>	<i><b>Total fortified</b></i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>2004–05</b>	1 879	3 932	368	8 931	4 825	<b>19 934</b>
<b>2005–06</b>	1 751	3 785	366	8 279	4 325	<b>18 510</b>
<b>2006–07</b>	1 662	3 452	440	7 865	3 973	<b>17 387</b>
<b>2006</b>						
November	161	347	48	636	373	<b>1 565</b>
December	152	336	46	576	300	<b>1 410</b>
<b>2007</b>						
January	133	181	23	421	206	<b>964</b>
February	107	193	23	526	294	<b>1 143</b>
March	142	236	27	616	281	<b>1 301</b>
April	96	266	31	654	355	<b>1 401</b>
May	159	335	54	796	412	<b>1 755</b>
June	146	329	36	787	283	<b>1 581</b>
July	222	396	51	898	361	<b>1 927</b>
August	165	323	39	667	359	<b>1 553</b>
September	147	279	41	658	322	<b>1 446</b>
October	np	256	np	502	388	<b>1 332</b>
November	np	386	np	617	643	<b>1 990</b>

np not available for publication but included in totals where applicable,  
unless otherwise indicated

(a) Includes muscat, madiera, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and  
over.

## EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

	WINE TYPE						
Period	White table	Red/rosé table(b)	Total table	Fortified wine	Sparkling wine	Other	Total wine
QUANTITY ('000 L)							
2004-05	233 898	420 615	654 513	2 069	12 445	693	669 720
2005-06	258 794	445 319	704 113	2 587	14 338	733	721 771
2006-07	276 565	491 635	768 200	2 781	15 366	625	786 972
2006							
September	26 283	42 136	68 419	451	1 892	71	70 833
October	23 252	36 951	60 204	202	2 091	75	62 571
November	23 212	43 086	66 298	238	1 586	78	68 200
December	22 346	46 936	69 282	202	950	39	70 473
2007							
January	17 275	33 009	50 284	126	908	20	51 338
February	22 855	43 059	65 914	208	808	30	66 960
March	25 511	43 457	68 968	204	1 503	110	70 786
April	22 850	40 520	63 369	264	534	30	64 197
May	24 083	41 954	66 038	204	1 121	40	67 402
June	21 246	38 581	59 827	166	971	19	60 982
July	r26 454	r47 588	74 042	244	1 344	55	75 686
August	r24 065	r43 855	r67 920	305	r2 069	128	r70 422
September	24 403	45 159	69 563	253	2 158	51	72 024
October	r21 240	r43 490	r64 730	r180	r2 244	r106	r67 260
November	18 185	34 959	53 144	222	1 499	95	54 959
VALUE (c) (\$'000)							
2004-05	843 033	1 787 050	2 630 083	12 653	67 502	4 910	2 715 149
2005-06	862 756	1 791 760	2 654 516	15 229	81 138	4 366	2 755 249
2006-07	845 501	1 930 324	2 775 825	14 707	83 213	3 154	2 876 899
2006							
September	75 888	160 499	236 387	1 581	10 690	294	248 952
October	64 867	153 350	218 217	1 540	12 002	224	231 983
November	69 816	168 226	238 042	1 717	8 314	430	248 503
December	68 489	179 805	248 294	1 168	5 615	203	255 280
2007							
January	51 097	123 003	174 100	845	5 020	130	180 095
February	67 552	162 299	229 851	1 112	4 584	185	235 732
March	74 428	178 556	252 984	1 211	8 107	492	262 794
April	70 532	155 287	225 819	924	2 777	189	229 708
May	79 049	179 061	258 110	1 098	4 943	218	264 369
June	71 194	164 628	235 822	977	4 786	143	241 729
July	r82 531	r186 798	269 329	1 612	6 361	384	277 686
August	r82 607	r169 197	r251 805	1 639	r9 268	563	r263 275
September	80 361	182 227	262 588	1 391	10 560	495	275 033
October	r75 527	r175 718	r251 244	r1 360	r9 006	r623	r262 233
November	63 699	153 143	216 842	1 586	8 196	897	227 520

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(a) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(c) See paragraph 8 of the Explanatory Notes.

## EXPORTS AND IMPORTS OF BRANDY

Period	EXPORTS (a)		IMPORTS (b)	
	Quantity	Value(c)	Quantity	Value(c)
	'000 L al	\$'000	'000 L al	\$'000
<b>2004-05</b>	18	913	519	9 054
<b>2005-06</b>	38	2 037	457	7 796
<b>2006-07</b>	8	216	447	8 968
<b>2006</b>				
September	2	7	39	725
October	—	4	41	953
November	2	19	51	1 018
December	—	1	55	1 320
<b>2007</b>				
January	—	—	32	690
February	—	1	23	616
March	—	5	32	470
April	2	23	28	564
May	—	1	49	650
June	—	—	29	680
July	—	1	38	722
August	—	—	39	1 002
September	—	—	32	690
October	—	—	42	1 167
November	3	31	49	1 354

— nil or rounded to zero (including null cells)

- (a) Exports may include sales made by exporters other than winemakers. From March 2004 to July 2006 the Brandy exports included some re-exports due to confidentiality restrictions. From August 2006 the Brandy export figure does not include re-exports.
- (b) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.
- (c) See paragraphs 8 and 9 of the Explanatory Notes.

	WINE TYPE						TOTAL WINE	
	White table	Red/rosé table (b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000
EXPORTS (d)								
United Kingdom	7 427	9 733	17 160	69	463	19	17 711	62 136
United States of America	5 413	11 171	16 584	70	318	14	16 986	82 559
Canada	789	2 226	3 015	27	45	—	3 087	19 837
Germany, Federal Republic of	500	1 664	2 164	—	4	2	2 170	4 296
New Zealand	571	1 350	1 921	30	195	10	2 155	8 375
Netherlands	820	1 646	2 466	—	47	—	2 513	6 627
Denmark	205	1 295	1 500	5	4	—	1 509	3 593
Belgium	568	781	1 348	—	42	—	1 390	2 953
China (excluding Taiwan Province)	75	742	817	—	11	1	830	4 033
Ireland	243	295	538	—	8	—	546	2 493
Sweden	204	543	747	—	30	—	778	4 159
Japan	279	567	846	1	174	5	1 026	4 976
France	266	164	430	—	—	—	430	728
Singapore	147	436	582	4	25	13	625	4 314
Hong Kong	119	372	491	—	13	9	514	3 443
Norway	7	212	219	—	5	—	224	643
Finland	52	300	352	—	6	—	358	1 476
United Arab Emirates	44	83	128	1	17	—	146	698
Malaysia	61	182	243	6	1	—	250	1 105
Taiwan (Province of China)	15	170	185	—	1	5	190	1 139
Total other countries(e)	379	1 028	1 407	6	91	17	1 520	7 938
<b>Total all countries</b>	<b>18 185</b>	<b>34 959</b>	<b>53 144</b>	<b>222</b>	<b>1 499</b>	<b>95</b>	<b>54 959</b>	<b>227 520</b>
IMPORTS (f)								
New Zealand	2 864	217	3 081	—	85	10	3 176	25 406
Italy	191	221	411	—	310	9	731	3 775
France	208	209	417	1	596	18	1 032	20 532
Portugal	26	62	88	4	—	34	126	524
Spain	7	95	102	8	88	9	207	981
Chile	110	45	156	—	—	7	163	399
Germany, Federal Republic of	13	1	14	—	—	31	46	220
South Africa	58	76	134	—	—	1	135	547
Total other countries(e)	89	396	485	1	4	13	504	1 372
<b>Total All Countries</b>	<b>3 568</b>	<b>1 322</b>	<b>4 889</b>	<b>14</b>	<b>1 084</b>	<b>132</b>	<b>6 119</b>	<b>53 755</b>

— nil or rounded to zero (including null cells)

(a) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraphs 8 and 9 of the Explanatory notes.

(d) Exports may include sales made by exporters other than winemakers.

(e) Includes other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(f) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

## EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the Former USSR	Southeast Asia	Northeast Asia	Northern America	Other(b)	Total All Regions	European Union(c)
QUANTITY ('000 L)								
<b>2004-05</b>	26 615	374 626	13 230	17 279	233 171	4 798	<b>669 720</b>	368 011
<b>2005-06</b>	28 563	393 895	10 819	27 655	253 851	6 987	<b>721 771</b>	387 913
<b>2006-07</b>	38 318	423 079	14 876	40 769	262 120	7 811	<b>786 972</b>	415 562
<b>2006</b>								
September	4 307	35 714	1 283	2 578	26 270	681	<b>70 833</b>	34 793
October	3 341	34 217	1 089	2 299	20 952	673	<b>62 571</b>	33 367
November	4 190	31 678	1 094	4 180	26 430	628	<b>68 200</b>	31 268
December	2 757	27 601	1 359	5 219	32 878	659	<b>70 473</b>	26 843
<b>2007</b>								
January	1 163	27 838	865	3 507	17 449	517	<b>51 338</b>	27 445
February	3 260	36 009	988	5 113	20 918	672	<b>66 960</b>	35 552
March	3 777	40 392	1 133	3 517	21 365	602	<b>70 786</b>	39 569
April	4 083	40 325	1 093	2 150	15 930	616	<b>64 197</b>	39 704
May	3 183	39 694	1 127	2 697	20 091	610	<b>67 402</b>	39 088
June	2 428	33 308	1 012	2 592	21 121	520	<b>60 982</b>	33 059
July	3 353	42 108	751	3 268	25 302	904	<b>75 686</b>	41 597
August	2 673	43 424	1 057	2 852	r19 629	787	<b>r70 422</b>	42 990
September	2 899	39 840	971	1 896	25 682	736	<b>72 024</b>	39 415
October	r2 592	r40 710	r1 385	r2 384	r19 508	680	<b>r67 260</b>	r40 112
November	2 340	28 023	1 275	2 791	20 092	438	<b>54 959</b>	27 693
VALUE(d) (\$'000)								
<b>2004-05</b>	104 390	1 316 533	74 717	93 667	1 106 231	19 611	<b>2 715 149</b>	1 287 727
<b>2005-06</b>	104 745	1 328 880	76 232	109 242	1 109 856	26 294	<b>2 755 249</b>	1 301 499
<b>2006-07</b>	111 967	1 385 431	88 665	148 806	1 111 964	30 067	<b>2 876 899</b>	1 356 091
<b>2006</b>								
September	12 078	122 025	5 884	11 990	94 671	2 305	<b>248 952</b>	118 816
October	11 249	112 800	6 121	10 802	88 281	2 729	<b>231 983</b>	109 313
November	12 428	107 183	7 076	13 997	105 526	2 292	<b>248 503</b>	105 388
December	8 079	86 418	9 434	15 394	133 495	2 461	<b>255 280</b>	83 193
<b>2007</b>								
January	4 625	90 925	6 421	10 664	65 305	2 154	<b>180 095</b>	89 174
February	9 090	116 769	6 840	11 188	89 453	2 392	<b>235 732</b>	115 118
March	11 517	135 740	7 869	13 594	91 282	2 792	<b>262 794</b>	132 518
April	9 606	121 369	8 697	11 278	76 567	2 191	<b>229 708</b>	119 102
May	8 536	129 310	8 402	14 580	100 863	2 680	<b>264 369</b>	126 960
June	7 138	101 434	9 572	13 336	107 853	2 396	<b>241 729</b>	100 546
July	9 892	131 804	5 382	13 841	113 604	3 163	<b>277 686</b>	129 549
August	r9 076	143 245	7 306	15 131	r85 412	3 105	<b>r263 275</b>	141 257
September	11 500	133 836	5 874	11 244	109 410	3 171	<b>275 033</b>	131 883
October	r10 843	r135 383	r8 658	r13 877	r90 803	r2 669	<b>r262 233</b>	r132 571
November	9 202	90 941	7 416	15 154	102 479	2 327	<b>227 520</b>	89 612

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(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in Standard Australian Classification of Countries (SACC) (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region. Includes all 25 current members of the European Union.

(d) See paragraph 8 of the Explanatory Notes.

## IMPORTS CLEARED (a), Selected Countries(b)

	New Zealand	Italy	France	Portugal	Spain	Chile	Germany, Federal Republic of	South Africa	Total other countries	Total All Countries
QUANTITY ('000 L)										
<b>2004-05</b>	9 479	4 937	3 492	418	684	387	448	179	2 115	<b>22 139</b>
<b>2005-06</b>	11 853	4 821	4 136	854	786	339	350	299	929	<b>24 369</b>
<b>2006-07</b>	18 142	5 544	5 354	482	947	586	901	517	1 802	<b>34 275</b>
<b>2006</b>										
September	1 455	518	452	73	145	49	80	57	64	<b>2 894</b>
October	2 143	626	742	45	67	125	134	93	89	<b>4 065</b>
November	2 007	884	835	67	113	52	48	83	253	<b>4 343</b>
December	1 831	469	556	38	86	97	41	38	197	<b>3 353</b>
January	1 375	390	391	31	73	38	52	108	86	<b>2 544</b>
February	1 446	263	271	30	80	54	15	60	509	<b>2 728</b>
March	1 932	537	412	22	66	54	334	50	71	<b>3 479</b>
April	1 381	368	257	46	30	47	41	—	126	<b>2 296</b>
<b>2007</b>										
May	1 382	407	287	36	40	15	40	—	87	<b>2 294</b>
June	951	241	282	33	95	1	21	7	158	<b>1 788</b>
July	1 368	378	377	26	53	2	40	20	481	<b>2 746</b>
August	2 045	696	689	33	73	36	44	93	122	<b>3 832</b>
September	2 083	855	461	84	156	9	59	52	191	<b>3 950</b>
October	2 715	820	r1 011	39	107	640	47	171	356	<b>r5 906</b>
November	3 176	731	1 032	126	207	163	46	135	504	<b>6 119</b>
VALUE (c) (\$'000)										
<b>2004-05</b>	80 088	25 105	66 958	1 535	3 868	1 314	1 964	779	6 629	<b>188 240</b>
<b>2005-06</b>	98 220	24 703	72 547	2 392	3 894	1 382	1 885	1 174	5 067	<b>211 263</b>
<b>2006-07</b>	155 913	32 081	97 134	2 050	4 900	2 439	3 347	1 389	7 769	<b>307 023</b>
<b>2006</b>										
September	14 237	2 986	7 609	224	723	192	326	166	315	<b>26 779</b>
October	18 481	3 172	12 878	156	360	497	213	294	584	<b>36 635</b>
November	17 708	5 474	13 773	276	591	187	258	66	761	<b>39 094</b>
December	14 123	2 342	9 081	144	494	469	305	109	667	<b>27 734</b>
January	10 664	2 321	6 865	127	421	171	275	321	450	<b>21 614</b>
February	13 713	1 369	5 696	106	409	260	71	168	1 630	<b>23 422</b>
March	15 643	2 786	7 614	137	393	193	931	122	372	<b>28 192</b>
April	11 490	2 160	6 028	186	208	191	190	7	1 051	<b>21 511</b>
<b>2007</b>										
May	12 110	2 692	6 639	142	197	42	172	3	475	<b>22 472</b>
June	7 987	1 500	7 880	200	253	18	160	36	571	<b>18 604</b>
July	11 736	2 391	6 642	91	295	7	226	58	1 078	<b>22 524</b>
August	17 990	4 560	13 993	148	494	129	230	224	886	<b>38 655</b>
September	18 706	4 958	8 465	282	977	52	380	163	814	<b>34 796</b>
October	23 811	4 883	r19 688	177	610	1 278	243	448	1 030	<b>r52 169</b>
November	25 406	3 775	20 532	524	981	399	220	547	1 372	<b>53 755</b>

— nil or rounded to zero (including null cells)

r revised

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) For details on the selection of countries see paragraph 7 of the explanatory Notes.

(c) See paragraph 9 of the Explanatory Notes

## IMPORTS CLEARED BY WINE TYPE(a)

	WINE TYPE						
	White table	Red/Rosé table(b)	Table wine	Fortified wine	Sparkling wine	Other wine	Total wine
Period							
QUANTITY ('000 L)							
2004-05	10 502	4 280	14 782	253	5 187	1 918	22 139
2005-06	11 819	6 176	17 995	124	4 936	1 313	24 369
2006-07	19 003	6 487	25 490	123	7 000	1 662	34 275
2006							
September	1 588	591	2 179	12	625	78	2 894
October	2 406	766	3 171	7	768	118	4 065
November	2 088	869	2 957	4	1 265	118	4 343
December	1 871	492	2 363	17	695	278	3 353
2007							
January	1 432	417	1 849	8	492	195	2 544
February	1 410	489	1 899	4	494	331	2 728
March	1 880	918	2 798	6	612	63	3 479
April	1 421	369	1 790	9	403	94	2 296
May	1 412	471	1 883	22	327	62	2 294
June	971	303	1 274	10	342	162	1 788
July	1 476	722	2 199	20	322	205	2 746
August	2 196	569	2 765	4	988	75	3 832
September	2 213	724	2 937	23	r799	192	3 950
October	3 459	r831	r4 290	12	1 211	393	r5 906
November	3 568	1 322	4 889	14	1 084	132	6 119
VALUE(c) (\$'000)							
2004-05	78 428	30 510	108 937	1 728	68 063	9 512	188 240
2005-06	97 196	36 781	133 977	917	70 311	6 058	211 263
2006-07	155 180	46 720	201 900	1 154	97 533	6 437	307 023
2006							
September	14 269	4 328	18 597	93	7 702	386	26 779
October	19 005	4 733	23 738	52	12 379	465	36 635
November	17 752	5 082	22 835	43	15 713	503	39 094
December	14 264	3 502	17 766	181	8 896	891	27 734
2007							
January	10 763	2 937	13 700	70	6 961	883	21 614
February	12 327	3 232	15 560	45	6 776	1 042	23 422
March	15 308	4 918	20 225	89	7 538	339	28 192
April	11 117	3 232	14 349	70	6 723	369	21 511
May	11 991	3 986	15 977	85	6 164	246	22 472
June	7 450	3 205	10 655	146	7 273	531	18 604
July	12 541	3 828	16 368	73	5 297	786	22 524
August	18 242	5 729	23 971	57	14 318	308	38 655
September	19 331	5 616	24 947	160	8 827	862	34 796
October	23 984	r6 190	r30 174	100	20 577	1 317	r52 169
November	26 558	7 215	33 773	193	19 099	691	53 755

r revised

(a) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(b) Includes "Other table wine".

(c) See paragraph 9 of the Explanatory Notes



## EXPLANATORY NOTES

### INTRODUCTION

**1** The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

### SCOPE AND COVERAGE

**2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 96% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

**3** Tables 1, 3 & 4 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

**4** From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

### IMPORTS AND EXPORTS

**5** Figures relating to international trade in wine and brandy are presented in tables 5–10 to provide a basis for assessing the overall wine market. ABS procedures are designed to ensure that sufficient editing is undertaken to guarantee the quality and integrity of trade statistics to at least the six-digit Harmonized Commodity Description and Coding System (HS) level. After the release of monthly trade statistics, the ABS may receive a number of client requests to investigate cases of possible misreporting. Most relate to potential errors at the more detailed levels of the commodity classification. Client requests for data investigations of this type will be undertaken free of charge if data at the six-digit level of the HS are affected. Otherwise investigations will only be considered if the value of the aggregate data queried exceeds \$250,000 in each month queried, and the cost of the investigation is met by the client.

**6** Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

**7** In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.

## EXPLANATORY NOTES *continued*

### IMPORTS AND EXPORTS

*continued*

**8** The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

**9** The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

**10** For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade, Australia; Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by the Australian Bureau of Statistics. Sales in other foreign currencies are converted by the exporter to Australian dollars.

### SEASONALLY ADJUSTED AND TREND ESTIMATES

**11** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

**12** The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

**13** The revision properties of the seasonally adjusted and trend estimates have been improved by the use of autoregressive integrated moving average (ARIMA) modelling. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The ARIMA model is assessed as part of the annual reanalysis. For more information on the details of ARIMA modelling see feature article: Use of ARIMA modelling to reduce revisions in the October 2004 issue of *Australian Economic Indicators* (cat. no. 1350.0).

**14** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

**15** For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 6354 or via e-mail at [time.series.analysis@abs.gov.au](mailto:time.series.analysis@abs.gov.au).

### ACKNOWLEDGMENT

**16** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

### RELATED PUBLICATIONS

**17** Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

**18** Current publications and other products by the ABS are listed on the ABS web site. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

## GLOSSARY

<b>Carbonated wine</b>	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
<b>Domestic sales</b>	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores and the volume of imported wine blended with Australian wine and sold domestically.
<b>Exports</b>	Exports of wine to overseas ports including sales made by exporters and wine producers.
<b>Fortified wine</b>	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 20° Centigrade.
<b>Grape spirit</b>	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
<b>Imports cleared for home consumption</b>	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
<b>Other containers</b>	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
<b>Other wine products</b>	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
<b>Soft packs</b>	A container type including all collapsible packs whether plastic or of other material.
<b>Sparkling</b>	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
<b>Table wine</b>	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.
<b>Total other wine</b>	Includes fortified wines such as sherry, port, muscat, madiera, tokay and white port etc., sparkling wines both bottle and bulk fermentated, carbonated wine, vermouth and other wine products such as flavoured wine, cocktails, marsala, aperitif and tonic wines, de-alcoholised and low or reduced alcohol wines.

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ISSN 0819 0968

RRP \$23.00